

# Kolourseal Roof Renovation Training Syllabus



Thank you for your interest in becoming an “Approved Kolourseal Installer”  
We hope you will be able to come along to our next course and begin a long lasting relationship with us!

## Advantages

1. **Training** - Extensive course gives you the “tools” to get started.
2. **Credibility** - “Approved” status build confidence with new customers.
3. **Guarantees** - Ability to offer a manufacturer backed guarantee re-assures customers.
4. **Image** - We grant you use of the “Kolourseal” trademark in the marketing of your business (restrictions apply).
5. **Preferential rates** on Kolourseal roof coatings and related products.
6. **Technical support** direct from the factory.

## Course

One day intensive course aimed at new operators starting out includes:

1. Background to the industry.
2. Surveying of a roof.
3. Repairs and Preparation.
4. Washing roof and biocidal treatment.
5. Application of Kolourseal Roof Coating & Clear Treatments
6. Introduction to spray equipment.
7. Maintenance and cleaning of equipment.
8. Correct Spraying techniques.
9. Guarantees.
10. Sales & Marketing.
11. Pricing

Upon completion of the course you will have achieved provisional “Approved Kolourseal Installer” status and will be issued with a Bi-Annual registration certificate. The “provisional” phase of the approval process allows us to assess how well you have applied the principles outlined in the training course, in practice on a real job. It is essential therefore that you make basic photographic records of your first 3 jobs: before, during and after. These photographs

should be submitted to Kingfisher for assesment. In addition we reserve the right to attend site during or after installation and to contact yor client directly for feedback regarding both the quality of your work and the overall customer case. Full “approval” status is achieved after completion of three verified jobs.

Please Note: As well as the classroom element there is a strong practical side to the course, including spray coating in our factory demo area, so we advise warm casual dress.

## Prices & Booking

1. Training Seminar Day.
2. Admission to the provisional “Approved Kolourseal Installer Register”.
3. Technical Support.
4. Full Colour Van Decals (Once Fully Approved).
5. Course DVD
6. Image Library to build you marketing and promotional material.

Total: **£325**<sup>+VAT</sup> per company (including 1 attendee). Additional attendee: **£75**<sup>+VAT</sup>

To book onto our next seminar, please visit **www.kingfisheruk.com** and click on the training section at the top.

## Timetable & Information

Meet & Greet Tea & Coffee	9.00am
Start Training Seminar	9.15am
Break for lunch	12.15pm - 1.00pm
Finish	3.00pm - 4.00pm

There are many places to stay in Ulverston overnight if required, please contact a member of our team for recommendations.

For directions please refer to an online map facility or use LA12 9RA for your SATNAV, the office is located along the bardsea costal road from Ulverston and is well sign posted on your left hand side approximetly 3 miles from Ulverston.

Should you require any more information, please do not hesitate to get in touch or visit our website.

**WWW.KINGFISHERUK.COM**

**GLASGOW | 01413536996**  
**ULVERSTON | 01229869100**